

JOB OFFER

Agriculture / Sales / Fertilizer / Biostimulant / International Company

Tradecorp Int. is an international company specialized in plant nutrition and biostimulation, with factories in Spain and Ireland, driven by innovation, expertise and human resources development in Europe.
In order to support the growth and to expand its presence in Poland is looking for a

Sales Representative

North- Western Poland

(zachodniopomorskie, pomorskie, kujawsko-pomorskie, wielkopolskie and lubuskie voivodeships)

Tasks

- Develop an already existing distribution network and acquire new customers
- Active cooperation with distributors
- Launch of new products
- Sales growth in the region
- Define an action plan
- Animation and promotion at farmer and distributor salesforce level
- Represent the company and guarantee its good image in the market
- Report to Poland Country Manager

Candidate profile

- Higher education in Agriculture (Bachelor or Master degree)
- Minimum 2-3 years of commercial experience in agriculture (arable crops)
- Ability to establish business contacts
- Commercial skills and knowledge of agricultural environment
- Sales-performance orientation, creativity and team spirit
- Independence and effectiveness in action, perfect organization of his/her own work
- Driving license category B, readiness for business trips
- English: good level (able to manage a meeting)
- Living in the area

Conditions

- Attractive reward with self-employment situation
- Company car + computer + smartphone
- Dynamic and positive team spirit
- Possibilities of training and personal development

To apply, email your CV and cover letter in English to: global@tradecorp.sapec.pt

COMPANY WITH
MANAGEMENT SYSTEM
CERTIFIED BY DNV GL
= ISO 9001 =
= ISO 14001 =

Certified company:
Tradecorp Central Office

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